

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 01920 161033Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 028181

R 160938Z MAR 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 3275

USDOC WASHDC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1920

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0173

2. 03/08/76

3. J. PETER BECKER

4. 428 GERMANY

5. I,A,M,

6A --

6B WOLFGANG KEGLER

6C ALFRED TEVES, ABTEILUNG WPF-2

GUERICKESTRASSE 7

D-6000 FRANKFURT/MAIN-ROEDELHEIM

7. CABLES: TEVES FRANKFURTMAIN

TEL: 0611-7603-721

TELEX: 04-13548

8. --

9. 101

9A DIRECT SALE

10. 3494521 CAST CARBON AND ALLOY STEEL FITTINGS,
FLANGES AND UNIONS

3494523 FITTINGS AND UNIONS

3494525 FLANGES (ALL TYPES)

3494527 FITTINGS, BUTT-WELDING TYPE

3494531 PIPE HANGERS AND SUPPORTS (NOT INCLUDING

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METAL FRAMING)

3494598 ALL OTHER METAL FITTINGS AND UNIONS FOR
PIPING SYSTEMS

LIMITED LIABILITY COMPANY FOUNDED 1906. ITT SUBSIDIARY
SINCE 1971. STAFF: 1400. ANNUAL SALES IN EXCESS OF DM
90 MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK IN
WEST GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE
FOR WHICH U.S. BUSINESS PROPOSALS ARE REQUIRED IS
AUTOMOTIVE BRAKES AND BOOSTERS. GERMAN COMPANY ENJOYS
EXCELLENT FINANCIAL AND BUSINESS REPUTATION. TOTAL
VALUE OF ORDERS ESTIMATED AT U.S. \$ 1 MILLION, UNDER
THIS T.O.
PRIORITY HANDLING REQUESTED. THE ABOVE INDUSTRIAL PRODUCTS
ARE REQUIRED FOR SUBJECT COMPANY'S NEW U.S. MANUFACTURING
FACILITY IN THE STATE OF VIRGINIA. SUBJECT COMPANY WISHES
TO RECEIVE OFFERS WITH COMPLETE RANGE OF PRICES, PRODUCT
DESCRIPTIONS, FROM U.S. FIRMS FOR IMMEDIATE DELIVERY TO
SITE. EXCELLENT BUSINESS PROSPECT. LEHMANN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 16 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF01920
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Errors: N/A
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From: FRANKFURT
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1976/newtext/t19760358/aaaabyhw.tel
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

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Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE COM
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